



A division of Lochert Bros Pty Ltd
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1st July 2023

To our Valued Customers:

Re: Sprint Rate Increase

Over the past 12 months, we have been faced with substantial rises in our costs, a trend that has been reflected in both the national Consumer Price Index (CPI) with a rise of 7% and a notable 7.9% increase in South Australia. As a result, we find it necessary to undertake a review of our pricing structure.

Outlined below are some of the key factors contributing to the escalating costs that have significantly impacted our operations:

1. Wages have experienced an increase of 5-6%, in addition to a 0.5% rise in superannuation contributions.
2. Maintenance and servicing costs have surged by approximately 10%.
3. Electricity prices have witnessed a substantial surge of 20-40%.
4. Tyre prices have risen by nearly 20%.
5. Replacement equipment costs, such as new trailers, have escalated by over 20%.
6. We have also encountered considerable rises in commercial rent, insurance, registration and interest rates.

In order to maintain the high levels of service that you have come to expect from us, we find it necessary to adjust our rates. As of September 1st, we will be implementing a rate increase of approximately 7%. This adjustment will enable us to offset the rising costs and maintain the quality and reliability of our services.

We understand the importance of transparency and would like to assure you that we are diligently working on updating our price lists to reflect these changes. The revised price lists will be made available to you shortly.

Despite the recent surge in fuel costs, we have endeavoured to keep our fuel levy significantly lower than that of most of our competitors. We will continue to make every effort to maintain this competitive advantage, striving to minimise the impact of fuel price fluctuations on our customers.

If you have any inquiries or would like to discuss these changes further, please do not hesitate to contact either our Adelaide Depot Manager, Mr John Lightfoot on 0408 895 990, or myself on the contact number provided below.

We genuinely appreciate your business and value the ongoing partnership we have established with you. As always, we remain committed to delivering exceptional service and are dedicated to meeting your needs.

Thank you for your understanding and co-operation. We look forward to continuing to serve you with the utmost professionalism and efficiency.

Regards,

James Lochert
Transport Operations Director

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